

## Management Consulting Services

In 2007, JGI acquired ValueMine Consulting, a boutique management consulting firm dedicated to generating tangible results for clients through profit improvement and the implementation of management improvement initiatives to sustain those results.

The strengthening of the Management Consulting Services this acquisition brings to the JGI family creates a unique set of capabilities designed to yield the best results for our clients. JGI now offers, more than ever before, a robust set of business analytical capabilities complemented by our established and industry-leading HR, Financial and Business Intelligence technology services, allowing us to fully address client needs from problem assessment through to implementation.

- ◆ **Profit Improvement Initiatives – Adding Immediate Value to Our Clients**
- ◆ **Management Improvement Initiatives – Complementing JGI’s Technology Solutions**
- ◆ **Top-Quality People – Experienced National Practice Leaders and Consultants**

At JGI, we believe in quickly adding value to our client companies. The services we offer as well as our approach to working with clients puts us in the best position to help our clients improve. We focus on profit and management improvement initiatives which complement JGI’s technology services, thus enabling our clients to sustain the value of their companies and to maximize their ROI from technology investments:

### ◆ Business Intelligence

- Performance Measurement
- Management Reporting
- Scorecard Development
- Organizational Alignment

### ◆ Business Planning

- Strategic and Business Planning Process
- Budget Development
- Investment Process
- Management Review Process

### ◆ Process Redesign

- Financial Closing
- Supply Chain
- Manufacturing
- Cash & Order Management
- Customer Service & Support
- Process Flow

### ◆ Cost Management

- Activity Based Management
- Customer and Product Profitability
- Supplier Management
- Continuous Improvement



### Approach to Working with Clients

- Focus on “Big Ticket” Opportunities
- Know the Theory, But Strive for Tangible Results
- Respond to Clients’ Most Immediate Needs
- Make Achievable Recommendations

## HIGHLY EXPERIENCED PROFESSIONALS

JGI’s Management Consulting team is composed of highly experienced consultants and senior executives who are experts in our chosen practice areas. For more information, please contact either one of our National Practice Leaders:

### ◆ James W. Paddon, National Practice Leader

- James.Paddon@JGInfo.com
- 212-551-7981

### ◆ Jay B. Weiss, National Practice Leader

- Jay.Weiss@JGInfo.com
- 212-551-7980

[www.JGInfo.com](http://www.JGInfo.com)

380 Lexington Avenue, 17th Floor • New York, NY 10168 • 212-551-7980  
Main Office: 201 West Passaic Street • Rochelle Park, NJ • 201-712-0505