



VISIONS

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JGI Acquires ValueMine Consulting Management Consulting Division Added to JGI Suite of Professional Services

In April 2007, JGI announced the acquisition of New York-based ValueMine Consulting, an established management consulting firm focused on profit improvement and management processes. The acquisition combined two highly complementary businesses which significantly enhance JGI's service offerings and allows JGI to better serve its clients by offering more complete solutions. This service growth confirms JGI's dedication to generating tangible results for our clients in the form of immediate EBITDA improvement and the implementation of management improvement initiatives to sustain those results.

Today, JGI's Management Consulting Services are designed to optimize our clients' HR and Financial application investments and capabilities by increasing the functionality of their enterprise environment and improving their ROI.

Although ValueMine will retain its brand name, ValueMine will be fully integrated into the JGI organization as its management consulting arm. ValueMine's co-founders, James Paddon and Jay Weiss, will serve as the Global Practice Leaders.

"This improved consulting division puts JGI in a position to fully address our clients' needs from problem assessment straight-through to project implementation, truly making JGI a full-service extension of our clients' organizations" explains JGI CEO George DiGrandi.

"In today's world, most recommendations for improved management processes result in a technology solution. We are excited by the prospect of being able to deliver both to our clients," Jay Weiss of ValueMine Consulting added. ValueMine co-founder James Paddon was equally enthusiastic, "We are committed to delivering tangible results for our clients. JGI's technology capabilities greatly enhance our ability to make a real impact in our clients' organizations."

To learn more about JGI's Management Consulting Services, please visit our website: www.JGIInfo.com

JGI Upgrades Internal PeopleSoft Lab

As JGI continues to set ourselves apart from our competitors, we are proud to announce advancements to our upgrade lab. Our sustained service progressions strengthen our footprint in the PeopleSoft space and as a result, our list of recognized and referencable clients continues to grow. Our scope of services and capabilities demonstrates our continued commitment to PeopleSoft and to our clients by offering alternative ways to support their HR and Financial infrastructures.

In 2006, JGI developed an in-house PeopleSoft Lab environment to facilitate remotely upgrading, implementing and optimizing clients' PeopleSoft HR and Financial environments. The development of the lab has allowed JGI to offer an alternative to organizations who would prefer to have their application im-

provement work done offsite but are hesitant to go off shore.

The upgrade process in the lab involves taking a copy of the client's database, loading it onto the JGI PeopleSoft environment, and then running the PeopleSoft upgrade tasks using the Change Assistant. New PeopleSoft tables are added to the database, and then the data is converted resulting in the database of the customers desired release. This process takes between 4 and 6 weeks.

To support these expanded services JGI recently completed major facility renovations including a build-out of the lab facilities, the creation of dedicated workspace for the upgrade teams and a training room for our clients.

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EVENT CALENDAR

◆ [Oracle HCM User Group \(OHUG\) Conference](#)

September 24 – 27, 2007
Las Vegas, NV **Booth #114**

Lawson Regional User Groups

◆ [Great Lakes User Group](#)

July 30, 2007 Schaumburg, IL

◆ [So. California User Group](#)

Aug 14, 2007 Newport Beach, CA

◆ [Midwest User Group](#)

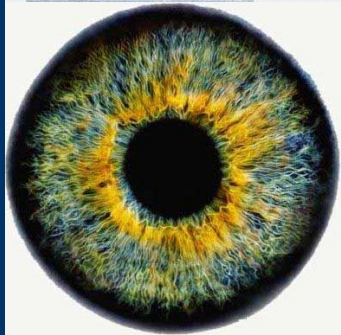
Aug 22-23, 2007 Northfield, MN

◆ [Northeast User Group](#)

Sep. 17-19, 2007 Portsmouth, NH

◆ [Mid-Atlantic User Group](#)

Sep 21, 2007 McLean, VA



As 2006 was drawing to a close, First Commonwealth Bank, a Pennsylvania-based organization offering financial and retail banking services to individuals and small-to-middle market businesses in western and central Pennsylvania, needed to make a decision that would impact the company's ADP HRMS environment. They were interested in upgrading to ADP's Enterprise Version 4 and expanding their use of self-service for supporting their training and development organization as well as providing payroll related information to their employees.

First Commonwealth needed an ADP implementation partner with the experience and expertise to customize a self-service solution that fit their needs. HR21, JGI's ADP-Services division, approached First Commonwealth with a custom solution that would allow them to upgrade to the ADP-supported Enterprise v4, while maintaining the control of a premise-based application.

After an analysis of the customer's environment and an understanding of their upgrade demands, HR21 was able to formulate a plan that would allow for First Commonwealth's upgrade to EV4, while improving their self-service functions, including not only the advanced Training & Development, Enrollment, and Administration functionality, but also giving their employees online access to view paycheck details.

In addition, HR21 created a simplistic, customized approach to managing the assignment and distribution of employee PIN numbers needed for employee access to the self-service environment. This PIN number solution also allowed HR21 to do minimal customizations to EV4 security. Employees can now go on-line to view their paychecks, both current and historic, and drill-down to earnings, deductions and year-to-date amounts.

With the addition of the training administration and employee training history capability, employees can enroll for classes, check their training history, and manage all of their training needs. As First Commonwealth is a banking institution, training and, in particular government-mandated training, is of critical importance. The addition of the HR21 self-service capability has significantly simplified the employee's management of their training classes.

As part of HR21's customized self-service methodology, HR21 was able to integrate their tailored solutions directly into the client's enterprise database, thus eliminating the need for multiple interfaces resulting in a seamless and straightforward deliverable. This methodology clearly separates HR21 from its competitors.

In the end, this project was completed ahead of schedule and under budget. The original timeline allowed for an 18-week project. The implementation team was comprised of client resources from IT, Payroll, HR and Benefits with HR21 consultants who provided both functional and technical product expertise.

As a testament to the success of this project, First Commonwealth Bank is already considering additional self-service functions as part of a possible Phase II project. Included in this potential Phase II undertaking, the client is considering adding the ability to complete their annual online benefit enrollments and management, as well as life and work events during the year.

VISION

IT BEGINS WITH
IMAGINATION AND
IS EXECUTED WITH
EXPERIENCE

Expert Profile - GARY SMITH (Project Manager—Enterprise Applications)

BACKGROUND

Gary Smith is a Senior Consultant in the Business Applications practice within JGI. The practice is responsible for providing project management, business knowledge and product expertise for the enterprise level applications that we support (including **ADP**, **Oracle**, and **Lawson**).

Gary has twenty years of systems project management, implementation and development experience as a practitioner and consultant in **Human Capital Management (HCM)** and related **Human Resources (HR)** processes and technology. A hands-on technologist and programmer with current project experience, he also has the ability to fulfill functional roles on a project team or as a project manager.

Gary is an HR, Payroll and Benefits expert on both the **PeopleSoft** and **ADP** applications, serving Project Management, Technical, and Functional roles on multiple projects. His broad experience allows him to apply his knowledge to:

- ◆ Core Benefits
- ◆ Core HR
- ◆ Benefits Administration
- ◆ North American Payroll
- ◆ Payroll Interface
- ◆ Talent Acquisition
- ◆ Learning Management
- ◆ Performance Management
- ◆ Salary Planning
- ◆ Employee Self-Service
- ◆ Absence Management
- ◆ Position Management
- ◆ Security
- ◆ Workflow
- ◆ Time & Labor

With his capabilities and expertise in fulfilling multiple roles with significant exposure to a wide-range of applications and modules, Gary has effectively managed numerous million-dollar projects for such high-profile customers as CBS, UPS, General Electric, Extencicare and Panasonic.

